



Landscape Sales Representative

Unity Landscape Design/Build, Church Hill, MD, USA

Compensation

\$30,000 to \$40,000 Annually (plus commission)

Employment Type

Full-Time

Why Work Here?

"Unity is a company that is constantly looking to improve the environment, while having fun doing it."

We are seeking a Landscape Sales Representative to join our team! You will resolve customer questions and offer solutions to drive company revenue. We mainly service Queen Anne's, Kent, Cecil, Talbot, Dorchester, and Anne Arundel counties.

Responsibilities:

- Present and sell company products and services to new and existing customers
- Prospect and contact potential customers
- Reach agreed upon sales targets by the deadline
- Resolve customer inquiries and complaints
- Set follow-up appointments to keep customers aware of latest developments

Qualifications:

- Previous experience in sales, customer service, or other related fields (Landscape, Construction or Nursery experience preferred)
- Familiarity with data bases (Knowledge of QuickBooks would be a benefit but not necessary to be hired)
- Ability to build rapport with clients
- Strong negotiation skills
- Deadline and detail-oriented
- Organized
- Team player
- Willing to learn

About Unity Landscape Design/Build:

Our company culture is centered on excellence, integrity, teamwork and balance. If you share these qualities and would like to work for us, we encourage you to apply today!